

CONTRACT



WCCB
1 Television Place
Charlotte, NC 28205
(704)372-1800

And:

Smart Media Group
101 N Columbus Street Suite 200
Alexandria, VA 22314

Contract / Revision		Alt Order #
132432 /		07887490
Product		
MCCRORY/GOV/R		
<u>Contract Dates</u>	<u>Estimate #</u>	
09/07/12 - 09/16/12	907916	
<u>Advertiser</u>		<u>Original Date / Revision</u>
McCrary, Pat for NC Governor		08/02/12 / 08/02/12
<u>Billing Cycle</u>	<u>Billing Calendar</u>	<u>Cash/Trade</u>
EOM/EOC	Broadcast	Cash
<u>Station</u>	<u>Account Executive</u>	<u>Sales Office</u>
WCCB	Merideth Radow	Washington-Ea
<u>Special Handling</u>		
<u>Demographic</u>		
Adults 35+		
<u>IDB#</u>	<u>Advertiser Code</u>	<u>Product Code</u>
1046	MCCR	ORDR
<u>Agency Ref</u>	<u>Advertiser Ref</u>	

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/ Week	Rate	<u>Totals</u>		
										Type	Spots	Amount
D 1	WCCB	09/07/12	09/07/12	Ellen	5p-6p		:30		NM	0	\$0.00	
D 2	WCCB	09/10/12	09/14/12	Ellen	5p-6p		:30		NM	0	\$0.00	
D 4	WCCB	09/08/12	09/08/12	Fox News @ 10pm Sa/Su	10p-1035p		:30		NM	0	\$0.00	
D 5	WCCB	09/09/12	09/09/12	Fox News @ 10pm Sa/Su	10p-1035p		:30		NM	0	\$0.00	
6	WCCB	09/15/12	09/15/12	Fox News @ 10pm Sa/Su	10p-1035p		:30		NM	1	\$250.00	
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:	09/10/12	09/16/12		-----S-				1	\$250.00			
7	WCCB	09/16/12	09/16/12	Fox News @ 10pm Sa/Su	10p-1035p		:30		NM	1	\$250.00	
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:	09/10/12	09/16/12		-----S				1	\$250.00			
8	WCCB	09/12/12	09/12/12	X Factor		X Factor		:30		NM	1	\$3,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:	09/10/12	09/16/12		--W----				1	\$3,000.00			
D 9	WCCB	09/07/12	09/07/12	FOX Prime	8p-9p		:30		NM	0	\$0.00	
10	WCCB	09/14/12	09/14/12	FOX Prime	8p-9p		:30		NM	1	\$600.00	
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:	09/10/12	09/16/12		-----F--				1	\$600.00			
D 11	WCCB	09/11/12	09/13/12	Fox News @ 10pm	10p-1035p		:30		NM	0	\$0.00	
12	WCCB	09/07/12	09/07/12	Ellen	5p-6p		:30		NM	1	\$200.00	
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:	09/03/12	09/09/12		-----F--				1	\$200.00			
13	WCCB	09/10/12	09/14/12	Ellen	5p-6p		:30		NM	10	\$2,000.00	
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:	09/10/12	09/16/12		222222--				10	\$200.00			
14	WCCB	09/10/12	09/16/12	Fox News @ 10pm	10p-1035p		:30		NM	5	\$1,500.00	
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:	09/10/12	09/16/12		111111--				5	\$300.00			
E 15	WCCB	09/08/12	09/08/12	Fox News @ 10pm Sa/Su	10p-1035p		:30		NM	1	\$250.00	
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:	09/03/12	09/09/12		-----S-				1	\$250.00			
D 16	WCCB	09/07/12	09/07/12	FOX Prime	8p-9p		:30		NM	0	\$0.00	
17	WCCB	09/10/12	09/16/12	Fox News EDGE	1035p-11p		:30		NM	5	\$1,250.00	

(* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise added to contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Two week advance cancellation notice is required unless otherwise specified. Station does not accept advertising sales agreements that impermissibly discriminate on the basis of race or ethnicity. This non-discrimination provision is a condition of each advertising sales agreement with Station, whether verbal or written.



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		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		09/10/12	09/16/12	11111--				5	\$250.00			
18	WCCB	09/15/12	09/15/12	Fox News Got Game Sat	1035p-11p		:30			NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		09/10/12	09/16/12	-----S-				1	\$150.00			
19	WCCB	09/16/12	09/16/12	Fox News Got Game Sun	1035p-11p		:30			NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		09/10/12	09/16/12	-----S				1	\$150.00			
20	WCCB	09/09/12	09/09/12	Fox News @ 10pm Sa/Su	10p-1035p		:30			NM	1	\$250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		09/03/12	09/09/12	-----S				1	\$250.00			
N 21	WCCB	09/10/12	09/16/12	Fox News EDGE	1035p-11p		:30			NM	3	\$750.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		09/10/12	09/16/12	MTWTF--				3	\$250.00			

Totals

32 \$10,600.00

Time Period	# of Spots	Gross Amount	Net Amount
08/27/12 - 09/16/12	32	\$10,600.00	\$9,010.00
Totals	32	\$10,600.00	\$9,010.00

Signature: _____ **Date:** _____

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